



Estate Services for Residential and Commercial Properties.

#### ATTENTION: HOME OWNE

2 bedrooms Property has completely renovated an currently occupied!! Bo are currently on lease unit is rented at \$400

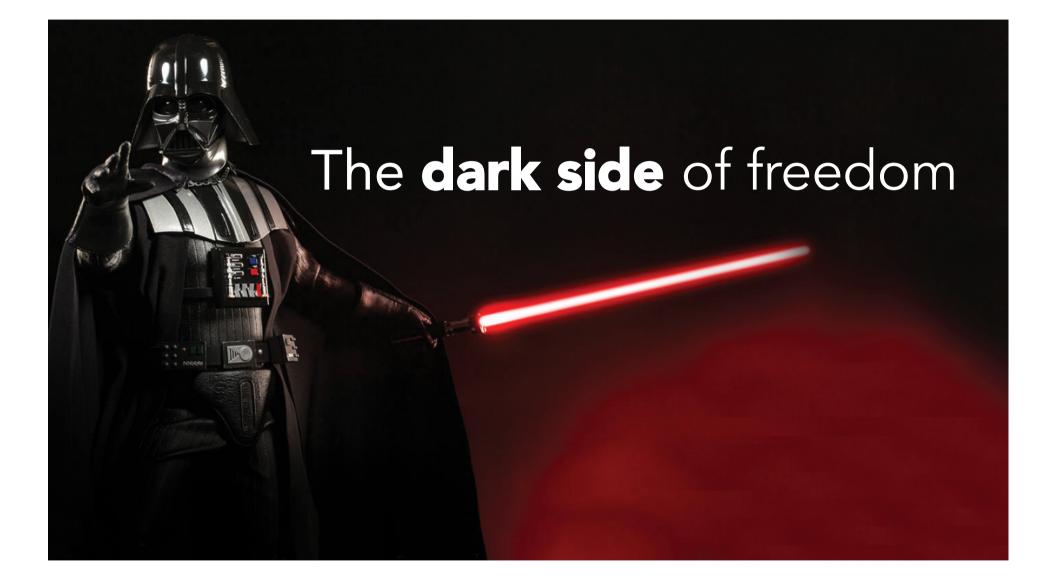
EXCELLENT INVE 2 Family (DUPLE have 2 bedroom: Property has be renovated and occupied!! Both currently on leases rented at \$400

> COMMERCIAL will consider apple following prop is-family cr Centre

## POSITION

- Sales position available
- Be your own boss
- Work your own hours
- Deal with people's most
- valuable asset, their home
- Build a multi-million dollar turn over business with
- no capital outlay
- Fuel the life of your dreams
- Unlimited income
- Total freedom

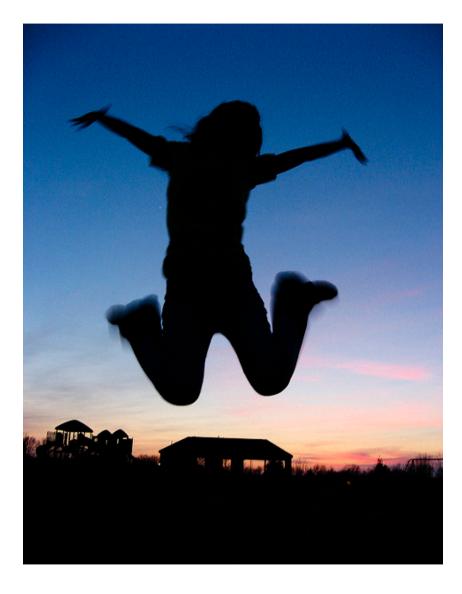






### The 'Real' Job





# Energy is everything

### The 'REALITY'

- We *chase* people 'don't stop the *chase*!'
- Our job is not to sell homes, it's to find homes to sell

   therefore most of our time is spent 'in pursuit'
- The *phone* is now almost part of your body
- Deal with people during their most stressful times –
   'Teflon Coat' required
- It's about *people* it always will be!
- Develop a sense of '*HUSTLE-ABILITY*'!





## What would I do if I <u>wasn't</u> <u>afraid?</u>





What is the KEY to success?

The KEY is there in NO KEY!

Stay hungry, stay humble,

Always be the hardest worker in the room...







